THE TIMES FOUNDED 1886. THE DISPATCH FOUNDED IN 1866

RICHMOND, VA., SUNDAY, SEPTEMBER 4, 1910.

PRICE FIVE CENTS.

REAL ESTATE AND **BUILDING NEWS**

Much Rain Drowns Out Vigor of Real Estate Agents.

MOVING WEEK ALSO HAS DRAWBACKS

Conditions Not Favorable to Rushing Business, but, All the Same, Agents and Others See Bright Days on Ahead. A Few Sales

Made.

to look pleasant or to do any was just the way an agent answered

Franklin and Grace, is to be a shoestore.

Weiness and the Suburbs.

If rain hurts the business of the
city real estate fellows, it is equally
as bad, if not a little worse, on the
dealer in suburban property. However, there was something doing in the
suburbs in spile of wetness. Out in
the now suburb of Norwood there were
many investigators and some purchasers, among them, Dr. Allan W.
Freeman, assistant Health Commissioner of the State Health Department,
who took unfo himself one of those
handsome new houses recently erected
by John Swartout.

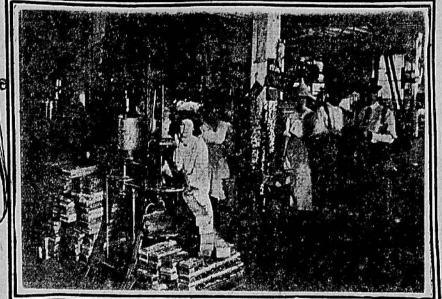
Battery Court, too, was under the
eye of prospective home-makers, and
the agents raport the sales of several

(Continued on Seventh Page.)

RICHMOND CIGAR ENTERPRISE THAT GREW











Widespread Interest Makes the Corn Exhibit the Leading Feature This Year.

MANY PREMIUMS FOR CORN

King Corn Receiving Adoration of His Thousands of Subjects in Virginia.

Acre Yield Classes.

A great deal is expected in the acre yield classes this year, and the results in this competition are of wide interest. Last year Virginia led the South in the size and value of the corn crop, while North Carolina led in the number of bushels to the acre. With the interest in scientific cultivation aroused by the King Corn Special it is expected that Virginia will make a new record this year in acreage yield, and this will be decided by the results in the acre yield classes at the fair,

fair,
In addition to the King Corn Special
for acre yield in white corn and yellow corn, with twenty-four cash
premiums, the Southern Stock Yards handsome new houses recently erected by John Swartout.

Battery Court, too, was under the eye of prospective home-makers, and the agents report the sales of several lots upon which houses are to be erected at an early date.

Westhampton has been visited hetween showers by several who expect to be buyers, and while the agents report no actual sales for the week they speak of not less than a dozen that

(Continued on Seventh Page.)

(Continued on Third Page.)

NEW CROP TOBACCO BEGINNING TO ARRIVE

Eastern Carolina Markets Confirm Reports of Short Crops and Lively Prices-Sales of Primings Begin in Richmond With Good Prospects.

There continues to be a luil in the will new be open each day, in the week af tobacco business, and it will be gust.

the past week in package goods, both changing hands. However, the market

of the Virginia State Fair Association has even shouract until the last moment. Whether or not these factics had the desired effect of reducing rental charges this deponent sayeth not, but the fact remains that agents were kept mighty busy in the dying hours of the month of August in signing up and closing up belated rental agreements, and but few of them had any time to devote to sales and prospective sales.

The King Corn Special:

The King Corn Special:

The King Corn Special is this year dided into eight classes, with twelve prizes in each class, making a total of them, that is only a few that were sulted in small seles and only a few of them, that is only a few that were sulted in small seles and only a few of them, that is only a few that were actually closely up and the final papers signed and the money passed over the counter. Nevertheless some were made and many more were hung on the counter. Nevertheless some were made and many more were hung on the counter. Nevertheless some were made and many more were hung on the didn't that a pretty lively transaction in Monument Avenue property was pushed the chronic have the counter hung by way of treading and swapping. The Monument Avenue property was pushed to the trader who thus became however intends to erect a handsome how or related to the case of the new leaf that the trader who thus became how owner intends to erect a handsome how owner intends to erect a ha

Washington Market a Success.
[Special to The Times-Dispatch.]
Washington, N. C., September 3.—Washington's tobacco market is proving a great success, and the daily sales are averaging from 5,000 to 8,000 and 10,000 pounds of tobacco at the local warehouses. Farmers are bringing their tobacco to this city from all over the adjoining counties, and seem to be well pleased with the good prices paid hem.

them.

Reports coming to the city from farmers throughout the county state that the recent heavy rains that have been visiting this city and county are doing much damage to the crops, and that unless the rains hold up very soon the cotton oren will be very much damaged.

Season Opens in Lynchburg.

[Special to The Times-Dispatch.]

[Lynchburg. Ya., September 8.—The 1910911 tobacco season opened yesterday, and o the surprise of nearly coverybody consected with the tobacco trade there were to the surprise of nearly everybody connected with the tobacco trade there were
about 2,000 pounds of primings on the floor
about 2,000 pounds of primings on the floor
at Pace's Warshouse for the first break.
These six or eight lots sold very well, the
prices ranging from \$2,40 to 4 per 100 pounds,
Excapting State holidays. the market

Fair-Women Folks Looking for Ribbons.

Bedford Market Opens.

[Special to The Times-Dispatch.]

Bedford City. Va., Soptember 1.—The tobacco markeet opened with the advent of
Soptember, and though there were only offerings of primings, the quality was so good
and they were so nicely handled that both
the planters and buyers seem in fine spirtis as to the outlook of the market for the
present season. Good primings commanded
at the two warehouses \$4.60 per 100.

The buyers, especially those for foreign
shipment, were pleased to note that the tobacco offered has been fire cured, which
process they strongly recommend to the
planters. The planters state that, although
the growth of the tobacco has been somewhat retarded by the dry weather for soveral weeks, it has not been materially injured, and the recent copious rains have
given such an impetus to the growth that
it is believed that in quantity and quality
the crop this year will equal in all respects that of last season, which was inlargest in the history of this markel.

REAL ESTATE TRANSFERS.

Some Thoughts as to How to This Year's Grop a Big One, Help Hens to Dress Right.

AN IMPORTANT MATTER IT IS RICHMOND AN APPLE MARKET

Getting Ready for the State

BY WALTER C. SCHAAF.

at prices very satisfactory to planters.

Receatly the market has opened with sales of primings of the new crop, with prices ranging from \$2 to \$6.50 per 100 pounds, as to quality and freedom from sand. Diligent inquiry shows the new crop to be a full and good one. Many planters say that their crop this year is the best they over had, willing a few, as seems always the case, complain as to the condition and yield of their crops. Conservative estimates place this year's crop at 10 per cent. more than that of last year. The present rainy season may have caused some injury in retarding housing of the crop, but it has helped the later plants.

Bedford Market Opens.

[Special to The Times-Dispatch.]

Bedford (It, Va., September 3.—The toshacco markeet opened with the advent of Soptamber, and though there were only offerings of primings, the quality was so good and they were so nicely handled that both the planters and buyers seem in fine spirits as to the outlook of the market for the present season. Good primings commanded to design the deathers and eggs being in most instances an arrival to regard the recommendation of commodity sought after by most poultry-keepers as a finished arrival to raising the chicks. Now, while fearthers and eggs are two wholly different articles, still the food consumed by the hen makes or supplies both, and make a quick job of it. So we get down to this, namely: check the production of eggs by reduce g the production of eggs or very production of eggs or very production of eggs by reduce g the production of eggs being in most instances an a will rapidly dry or ripen out, and new ones begin to develop. Feed your birds very lightly for ten days or two weeks just enough to practically live on, but don't forget to give them clean, fresh water, and plenty of it.

shipment, were pleased to note that the tobacco offered has been fire cured, which
process they strongly recommend to the
process.

After the feathers are ripe (by this
we mean a dry feather and quilt) it
we mean a dry feather and quilt) it
we mean a dry feather and quilt) it
we mean a dry feather and plenty of it.

After the feathers are ripe (by this
we mean a dry feather and plenty of it.

How with restance are ripe (by this
we mean a dry feather and quilt) it
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After the feathers are ripe (by this
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we feather are ripe (by this
we mean a dry feather and pull) it
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Good Packing a Very Important Factor-Pack Schools

and Is Superior in

Quality.

Being Held.

mistaken and unless my private esti-mators are in error at the present writing, the apple crop in Virginia this year will be close to 75 per cent. of a normal crop, as against about 48 per cent. last year; and as to quality, it will be 25 per cent, ahead of any previous crop.

around in the rural sections of the old State that the farmers and fruit-growers are learning a great many new tricks. This demonstration work is doing wonders for Virginia farmers, and the fruit-growers have been is doing wonders for Virginia farmers, and the fruit-growers have been demonstrating, too. They are learning all kinds of new things, one of which is that proper packing after the apples have been gathered is worth all the time and trouble and expense that have ever attached to the business.

All the profits may be knocked off a good apple crop by bad packing after the fruit has been gathered from the trees. I have seen that very thing

a good apple crop by bad packing after the fruit has been gathered from the trees. I have seen that very thing done in Southwest Virginia less than two years ago. Down in that region which the fruit was shoveled into barrois station in great wagon bodies, from which the fruit was shoveled into barrois standing ready in the cars, and the heads of the barrois nailed up afterwards. These apples were thrown in the barreis helter skelter, and were being sent in that shape to the markets. Well, I lave never been in the apple-raising or shipping business, but I had sense enough to know that by the time that fruit reached its destination it would not bring enough money to much more than pay the freight on it, and it ought not in that shape.

Institutes Heing Held.

Fruit-growers have been for the past six weeks healing instructions from experts as to the best methods of packing. These schools or institutes shave been held an through the valley and in the foot-hills. A school was in session at (Continued on Third Page.)

(Continued on 'third Page.)

MAKING CIGARS IN BIG RICHMOND

Rolling and Wrapping Smokers'Goods a Great Business in This City

BIG ENTERPRISES IN VERY BIG TOWN

Many Such Doing Business Here That Half the People Know but Little About-Beginning at the Bottom-Lecture on Pride and Commercial Loyalty.

> BY FRANK S. WOODSON, Industrial Editor. has been said by some one tha

is considered. Far from it. The "independents" in the trade, and are making themselves felt in cigar and cheroot business. I through the plant of one of these concerns the other day, and knowing concerns the other day, and knowing that it started a few years ago in a very small way, I was surprised at its growth and the present extensiveness of the establishment. I refer to the establishment of the Gordon Cigar and Cheroot Company, Incorporated, whose big factory is on Nineteenth Street, and this concern and its history form an interesting flustration of the way that tall cakes from little acorns grow in this progressive city of Richmond.

acorns grow in this progressive city of Richmond.

Only five years ago some young men who had some experience in the cigarand tobacco business, and who had a little capital to go upon, commenced to make cheroots and cigars of the cheroot class, and both of superior merit, in a little room over a drug store at Fifteenth and Main Streets. At first they employed four or five girls to roll the cigar-cheroots by hand, and the young men took up the bulk of their time in selling the product from the little room which they were pleased to call "the factory."

Enrly and Rapid Growth.

On the very start they put up a

(Continued on Third Page.)